

Case Study - McLaughlin & Harvey



Company Profile

Established:
1853

Areas of Operation:
Great Britain and Ireland

Telephone number:
028 9034 2777

Website:
www.mclh.co.uk

McLaughlin & Harvey operates throughout the British Isles and is keen to develop long-term relations with local clients, consultants, subcontractors and suppliers. Founded in 1853 in Belfast, the company has combined the traditional values of quality work, delivered on time with an advanced and innovative approach.

The organisation has operating divisions in Building Construction, Civil Engineering, Facilities Management & Small Works, Frameworks, and Specialist Joinery. It undertakes a wide range of work in both the public and private sectors; including health, education, retail, industrial, commercial, leisure, marine, road, railway and onshore / offshore projects.

160 years of experience has equipped the organisation, and its supply chain, with the knowledge and ability to work closely with clients and their teams. By doing this, McLaughlin & Harvey can contribute both time and resources to ensure a high level of quality and completion.

A sustainable partnership

Dedicated to delivering sustainable practice within its procurement processes, McLaughlin & Harvey utilises Constructionline as a supply chain management tool - offering an assessment process aligned to government and industry standards. Michael Crotty, Business Development Manager at McLaughlin & Harvey explained; "By working closely with Constructionline to pre-qualify and monitor our supply chain members, we can ensure that the burden and costs borne by suppliers through multiple and repeated pre-qualification processes across the industry is greatly reduced."

"At McLaughlin & Harvey, we support the drive to reduce duplication and unnecessary paperwork in the construction industry. By adopting the PAS 91 question set and by using Constructionline to 'pre-qualify' our sub-contractors, we believe the time and resource savings associated will strengthen our supply chain."

Michael Crotty
Business Development Manager

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Furthermore, as a member of Constructionline, McLaughlin & Harvey has adopted the revised PAS 91:2013 question set. Designed to streamline and reduce the burden of pre-qualification in construction procurement processes, the PAS 91 questionnaire allows suppliers to submit their pre-prepared PQQ for all buyers who are PAS 91 compliant. Michael told us; "At McLaughlin & Harvey we support the drive to reduce duplication and unnecessary paperwork in the Construction industry. By adopting the PAS 91 question set and by using Constructionline to 'pre-qualify' our subcontractors, we believe the time and resource savings associated will strengthen our supply chain."

**For more
information on
Constructionline:
T: 0844 892 0312**

An opportunity to engage

As part of our commitment to helping connect pre-qualified contractors and consultants with the industry's client base, Constructionline organise Supplier Engagement events in partnership with our buyer members. These events offer local SME suppliers the chance to meet face-to-face with the buying organisation to discuss upcoming work projects and how they procure suppliers.

On the 31st October 2013, McLaughlin & Harvey (in partnership with Constructionline) held a 'Meet the Team' event at the Twickenham Stadium in London. Over 200 suppliers attending the event were given the opportunity to meet key decision makers within the organisation, including Directors, Business Development Managers, Purchasing Managers and Estimators.

Michael Crotty explained: "With a number of exciting projects in the pipeline, we were looking for quality, competitive sub-contractors with whom we can build sustainable working relationships. By holding our 'Meet the Team' event at Twickenham, we were able to find good sub-contractors to work with us on the delivery of a variety of forthcoming schemes including Data Centre, Retail, Health and Education sectors."