

WORCESTERSHIRE COUNTY COUNCIL

> MAKING THE RIGHT CHOICE . . .

By deciding to adopt Constructionline, Worcestershire County Council decided to put an end to the expensive task of managing their in house lists of suppliers, and instead, make their procurement processes efficient and cost-effective.

Trevor Gates, Monitoring Officer at the council explains, 'We were prompted to look at pre-qualification systems by Central Government advice, and decided to join Constructionline. With £10,000 annual savings, we now know we made the right choice'.

> ACHIEVING EFFICIENT PROCUREMENT . . .

Worcestershire County Council has an annual spend of £50 million on construction procurement. New efficiency targets continuing to be set by Government, councils have to increasingly find ways to cut costs involved in their procurement processes, and for Worcestershire County Council, Constructionline has helped achieve exactly that.

'Constructionline has simplified pre-qualification and reduced costs and time scales involved in the procurement process', says Trevor Gates.

> ADDED BENEFITS . . .

Apart from the considerable financial savings, the use of the Constructionline database has helped the council streamline their procurement processes and make them more efficient and simplified. As a result, this has freed resources enabling staff members to concentrate on more important issues.

The use of the system has also led the council to offer contracts to 'new suppliers', suppliers they had not previously worked with, which has generally proven to be a good experience, encouraging the council to make this practice part of their daily procurement procedure.

> TO CONCLUDE . . .

Working with Constructionline has proven to be easy, beneficial and generally a very positive experience for Worcestershire County Council.

'Our Client Relationship Manager and the whole Constructionline team have been very good in offering training, knowledge and support, and I would encourage all procurers that don't yet use the system to see how it could work for them'.



'The use of the Constructionline database has helped the council achieve £10,000 per year savings'.

Trevor Gates
Monitoring Officer,
Worcestershire County
Council