

PROACTIS

> TAKE OFF . . .

Constructionline and leading spend control and e-procurement solutions provider PROACTIS, have teamed up to help further streamline their clients' tender processes through revolutionary new single-sign on agreements.

It all began at Coventry City Council.

Like many large public sector organisations with complex and broad procurement programmes, the Council uses PROACTIS to help automate business processes and increase control over its supply chain.

And when it comes to searching for pre-qualified building contractors and consultants, Coventry City Council uses Constructionline to help capture similar efficiency savings and assurances over the quality of its suppliers.

> THE SOLUTION . . .

Constructionline's systems development team and PROACTIS started working together on a pioneering single-sign on system that enabled Coventry City Council's procurement team to move seamlessly between the two systems.

The agreement provides end-to-end procurement, with Constructionline's government-endorsed pre-qualification service fully integrated into PROACTIS' suite of Supplier Relationship Management, Sourcing and Tenders, and Contract Management solutions.

As Angela Kirby, procurement services project manager, from Coventry City Council, explained: "We use both Proactis and Constructionline to save us time and money, while also giving us greater control over our supply chains.

"The single-sign on agreement that we've piloted has unlocked a huge amount of additional potential savings by allowing us to use both systems as if they were one."

> JUST THE BEGINNING . . .

Coventry City Council soon found itself taking off and, as a result, Constructionline and PROACTIS launched their single-sign on agreement nationwide.

As Matt Davies, project manager from PROACTIS, explains, working with the UK's largest register of pre-qualified contractors has unlocked enormous potential for his users.

He said: "Giving our clients like Coventry City Council fast and direct access to Constructionline is a huge enhancement to their buying power.

"Together, our two systems help users to capture even more efficiency savings by streamlining procurement processes. This makes us an invaluable ally in the war against waste."



'The single-sign on agreement that we've piloted has the potential to streamline processes by allowing us to use both systems as if they were one.'

Angela Kirby

Procurement Services Manager at
Coventry City Council