

## HADDEN CONSTRUCTION

### > FIRM FOUNDATIONS . . .

Building homes, schools, leisure centres and offices across Scotland for almost 20 years has helped Hadden Construction grow from an initial investment of just £10,000 into a £20 million turnover company today.

While this growth has brought many new opportunities, Hadden also faced the challenge of finding an efficient method of managing its expanding supply chain that could also ensure high standards could still be delivered on site.

### > EXCEEDING EXPECTATIONS . . .

Keeping tabs on a growing roster of suppliers' health and safety and insurance certificates had becoming a time-consuming and expensive task until Hadden signed up to Constructionline as a buyer.

"We'd been registered as a supplier with Constructionline for many years," explains Hadden's Land Development Manager Stephen Lynas, "but we soon realised that it could help deliver efficiency saving benefits by using it as a client too."

Before long, Hadden were reaping the benefits of having access to real-time pre-qualification information about their sub-contractors at their fingertips.

Stephen continued: "Constructionline ensures that we can keep all of our suppliers up-to-date and compliant with all the relevant industry legislation and instantly alerts us if any of them are heading into serious financial difficulty."

But soon, Hadden began to see that its existing clients as well as potential new customers were impressed by its robust pre-qualification process run through Constructionline.

"As a Constructionline buyer we're able to show that our supply chain partners are reputable and certified, and that provides our clients with added piece of mind."



### // COMPANY PROFILE

**Turnover:**  
£20 million

**Areas of operation:**  
Across Scotland

**Type of work:**  
Public sector, private housing, housing associations, healthcare, education, leisure and offices

**Established:**  
1992

**Telephone number:**  
01764 660011

**Website:** [www.hadden.co.uk](http://www.hadden.co.uk)

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**Stephen Lynas**  
Land development manager,  
Hadden Construction