

ANGLIAN WINDOWS LTD

> WINDOW OF OPPORTUNITY . . .

Anglian Windows were founded in 1966, and are now one of the most respected suppliers in the building industry. Their business to business division, Anglian Building Products, have been delivering a high quality, efficient service to businesses in both the public and private sectors for some 40 years. As part of the Anglian Group, Anglian Building Products have the financial strength and resource and the manufacturing capacity to quickly and efficiently manufacture to order for any volume required.

They have been accredited by Constructionline for over ten years, and Stewart Damonsing, Major Bid Coordinator at the company tells us about their experience. 'We joined Constructionline in order to make the most of a more efficient procurement process and to maximise market opportunities. We have now been accredited long enough to know that we made the right choice when we applied. On top of this, the Constructionline customer service team are always helpful and knowledgeable. All our queries and problems have always been dealt with in a professional, efficient and timely manner'.

> OPENING DOORS . . .

By reducing duplication in the pre-qualification process, Constructionline helps both buyers and suppliers achieve savings in cost and time spent filling in forms. Anglian are no exception to the rule, as Stewart explains, 'The most obvious time saving Constructionline has made for us has been the time spent in completing questionnaires. The financial savings we have made since joining Constructionline can be related to the time saved in completing those questionnaires. It has allowed us to spend the time and manpower elsewhere within the business'.

In addition to the above, the relationships that Constructionline maintain with other industry organisations, means that their details are available to users not only from the buyer organisations registered with Constructionline, but also to all users from organisations we have established working relationships with. This maximizes the company's market exposure and potential business opportunities, as Stewart explains, 'Other ways in which Constructionline has benefited our business has been in the 'unseen' checks made by buyers checking our accreditation online. Constructionline's arrangement with the Contractors Health & Safety Assessment Scheme (CHAS) has also benefited us by way of savings on time and manpower resources'.



// COMPANY PROFILE

Turnover:

£291,462,000

Areas of operation:

England, Scotland & Wales

Type of work:

The manufacture, supply and installation of PVCu windows, doors and associated products

Established:

1966

Telephone number:

01603 428 433

Website:

www.anglian-building.co.uk

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Stewart Damonsing

Major Bid Coordinator at
Anglian Windows Ltd