

O'NEILL AND BRADY BUILDING CONTRACTORS

> ACCESSING MORE CLIENTS . . .

O'Neill and Brady Building Contractors were first established in 1963 as a partnership, and have since grown from strength to strength. In 1995, the company became incorporated and continued on its road to success. Their team of quantity surveyors, engineers, and highly skilled foremen are dedicated to giving their customers the best result for each and every one of the contracts they undertake.

O'Neill and Brady have been accredited by Constructionline since December 2002 and have found the support from the Constructionline team and the benefits from being pre-qualified substantially grow in the last few years. Sophie Wilson, Systems Manager and Administrator at the company explains, 'Constructionline has provided our company with many benefits. Apart from the obvious benefits of savings in time and cost, our registration enables us to get onto more select lists and generates new clients for us. In addition to this, we get excellent support from the Constructionline customer service team, with all calls and emails responded to quickly and with the requested information'.

> REDUCING COSTS . . .

Construction procurement in Northern Ireland, as well as the rest of the UK is a rigorous process, with buyers having to ensure that all suppliers they use match their required criteria, are financially viable and have the necessary health and safety and diversity procedures in place. Using Constructionline gives them this assurance, thus removing the need for them to request all of these items from each supplier at pre-qualification stage on each contract. Sophie remembers this to be one of the main reasons for applying to Constructionline, 'We applied for the Constructionline registration to reduce administrative tasks and market our company more effectively, and in that way provide more business opportunities'.

Since joining, Sophie has noticed considerable reduction in the time spent on filling in pre-qualification forms. 'There is a reduction in the time spent completing questionnaires, as not all sections of questionnaires need to be completed. This approximately cuts the time spent on questionnaires in half'. In being able to save time, the company reduces cost as well. 'Since joining Constructionline we save an average of 6 hours per month completing questionnaires, which equals around £50 per month, or £600 per year, and in the 5 years that we have been members of Constructionline this equals savings of around £3000'.



// COMPANY PROFILE

Turnover:

£9,996,023

Areas of operation:

Northern Ireland

Type of work:

Building contractor

Established:

1963

Telephone number:

028 8774 8295

Website:

www.oneillbrady.com

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Sophie Wilson

Systems Manager & Administrator,
O'Neill and Brady Ltd