



PREMIER INTERLINK (WACO UK LTD)

> LAYING THE FOUNDATIONS . . .

Waco UK Ltd is a wholly owned subsidiary of WACO International Ltd, a global company with a turnover in excess of £350M and employing over 4000 people. The company was formed by the merger of Premier Transline Group and Interlink Building Systems when the latter was acquired by WACO International Ltd. Today, both Premier and Interlink are amalgamated as one company under the umbrella of Waco UK and are better known as Premier Interlink. With over 50 years experience, Premier Interlink is a well established dynamic company known for the manufacture of modular buildings. The company also holds a fleet of re-locatable cabins, which include jackleg cabins, containers, toilets and welfare units, available for hire or sale nationwide.

As a supplier of construction services, Premier Interlink have been Constructionline accredited for over a decade and have in recent years also started using the system for sourcing sub-contractors. Alan King, Business Proposals Manager tells us about their experience, 'We have always found the response of the Constructionline customer service team excellent and our account manager helpful and professional and would recommend the service to others'.

> INCREASING EFFICIENCY . . .

Being accredited by Constructionline has opened new doors of opportunity for the team at Premier Interlink. Alan explains, 'Approximately 1500 approvals contacts are maintained at one location, at least 25% of which we are approved with through Constructionline, meaning that we will be invited to tender for more projects automatically through our registration with Constructionline.'

In addition to this, being pre-qualified increases efficiency, enabling the company to reduce cost. Alan adds 'Our Constructionline accreditation means that time savings are made through not completing individual applications and the time saved by pre-approval could be accounted as a direct financial gain for our company, plus further savings in printing, postage and use of marketing collateral'.

In addition to this, as a contractor with their own procurement spend utilising sub-contractors for many services the company doesn't provide directly, Premier Interlink are eligible to use the buyer side of Constructionline free of charge, and in this way, further reduce cost and increase efficiency. Alan explains, 'Further to our subscribing to 'Buyer Registration', we have incorporated Constructionline in our own procurement process and can now also pre-approve sub-contractors with considerable savings in time and administration cost'.

// COMPANY PROFILE

Turnover:
£50,565,000

Areas of operation:
Nationwide

Type of work:
Manufacture of modular buildings and re-locatable cabins available to hire or buy

Established:
1990

Telephone number:
0800 316 0888

Website:
www.waco.co.uk

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Alan King
Business Proposals Manager at Premier Interlink