## Notation Calculation

For Suppliers





## Constructionline gives all Suppliers a value, and this calculation is called a notation.

Our unique notation formula has been developed over a number of years, by key Buyers, industry leaders and government bodies. The formula looks at a Supplier's financial ability and established track record for successfully delivering contracts in each work category to a certain value.

The notation value is calculated as the lowest of three calculations (or Caps), that bring together the last reported annual turnover, current net assets, and the average value of contract value provided. It is based on the original criteria as agreed with Buyer and Supplier working groups.

Please Note: that the contract value cannot exceed 75% of your current turnover.

Please be aware that you may need to provide a reference to support the value entered

## **Example Finance Factor** Turnover 1,200,000 {divided by 3} 400,000 Net Current Assets /Liabilities 150.000 {multiplied by 5} 750,000 Average of sum above 1,150,000 = 575,000 **Contract Value Factor Contract Value** 200,000 {multiplied by Category coefficient \*} 2 = 400,000 Provisional Notation Cap (average of the Finance Factor and Contract Value Factor) **Finance Factor** 575,000 {plus} **Contractor Value Factor** 400,000 {divided by 2} = 487,500 Turnover Cap (75% of Turnover) Notation is set Turnover 1.200.000 to £1.00 below {multiplied by 0.75} = 900,000 the lowest cap Contract Value Cap (125% of Contract Value Factor) **Contract Value Factor** 400.000 {multiplied by 1.25} = 500,000

\* In recognition of the variation in the frequency of work and likely contract values, a contract factor is allocated to each category which enables different specialisms to be compared on a like-for-like basis. The highest multiple is 3 and will change according to product and service.